Managing And Mitigating Risk In PT Pertamina (Persero) to balance Aggressive Growth Strategies with Prudent Risk Management Frameworks

Jakarta, 26th February 2013





Vision and Mission

Where are the Risks?

Enterprise Risk Management

Financial Risk Management



THE WORLD IS OUR VISION



VISION

"To be world class national energy company"



MISSION

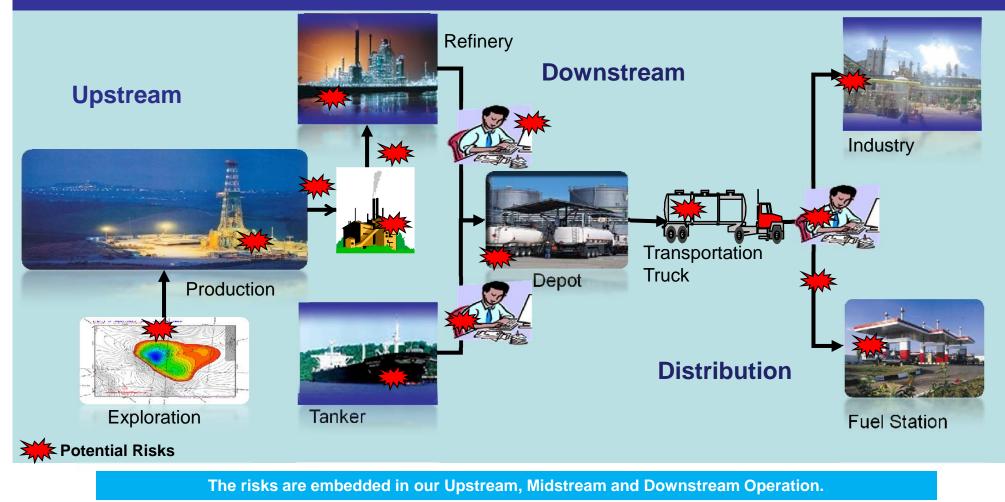
"To carry out integrated business core in oil, gas, renewable and new energy based on strong commercial principles"



WHERE ARE THE RISKS?

Business Activities in Pertamina:

Ongoing Business: Daily Operation (exploration, production, processing, distribution, shipping) Business Development: Projects, Acquisitions, develop new building, farm in/farm out, etc.



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PERTAMINA

KEY RISK FACTORS

Corporate	 Volatility in prices of crude oil, natural gas and refined products Uncertainty of market dynamics for oil and gas Subject to be controlled by Government of Indonesia as State-owned Enterprise
Upstream Operations	 Reserves estimation Exploration risk and production risk activities in domestic and foreign countries Failure to receive SKK Migas and other government approval on a timely basis
Downstream Operations	 Compete with other oil and gas companies in connection with downstream operations and PSO mandate Repairs, maintenance and turnarounds at refineries Depend on chartered vessels to distribute our cargo
Oil, Gas and Geothermal Industry	 Environmental regulations in Indonesia and in other countries Increased regulation by governments and governmental agencies
Indonesia	 Regional or global economic changes and political and social situation in Indonesia Earthquake zone, labor activism Downgrades of credit ratings of Indonesia and Indonesia companies Indonesian accounting standards differs from other countries e.g. US

Internal and external factors influence the occurrence of risk in Pertamina



IMPLEMENTING RISK MANAGEMENT IN PERTAMINA

Pertamina's commitment to the risk management program as part of the decision making process.

- Corporate Manual / Guidelines on Enterprise Risk Management
- Board Enterprise Risk Management Commitment
- ERM Integrated System

Risk Management Framework and risk evaluation criteria for organization environment

•Risk Management Organization in each directorate and subsidiaries

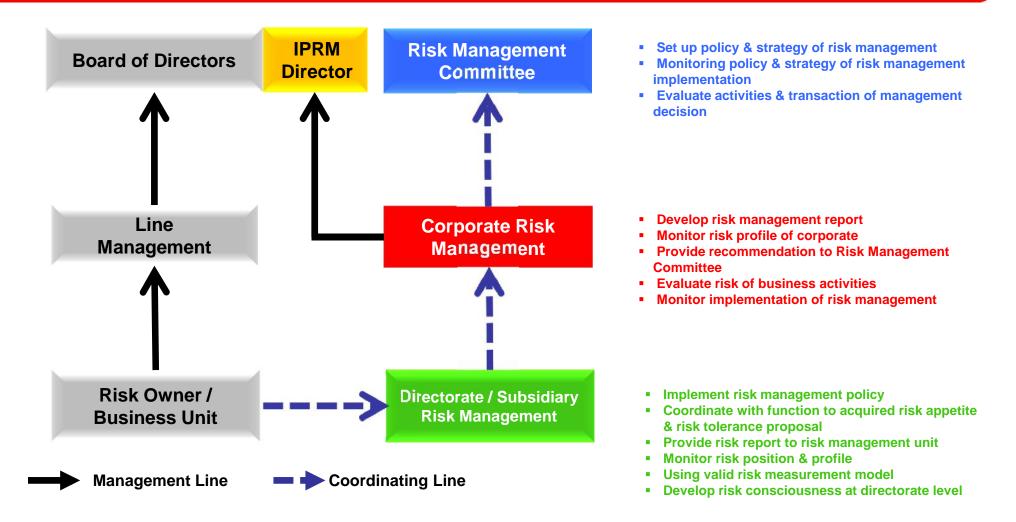
External Communication and Reporting mechanism for GCG

•ERM publishes Pertamina's Corporate Top Risk Profile every year

Pertamina commits to implement integrated risk management to support the decision making and GCG Compliance



RISK MANAGEMENT ORGANIZATION

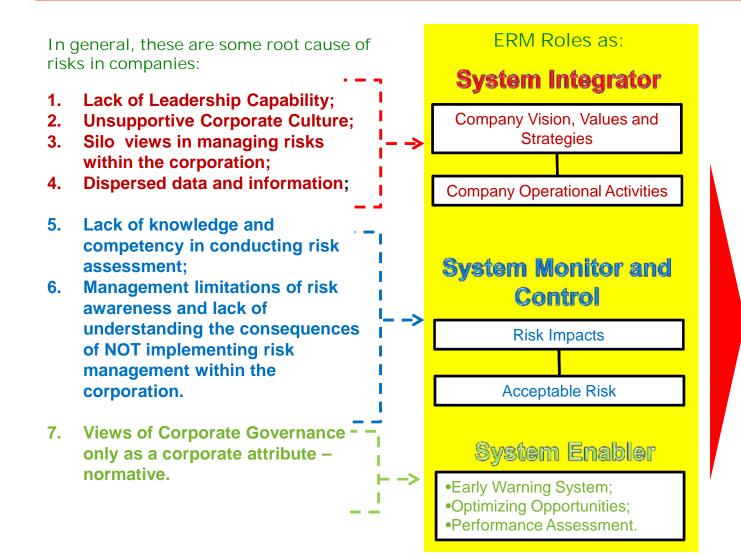


An integrated organization is part of Pertamina's commitment to implement a strategic risk management system

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ERM STRATEGIC ROLES



World Class National Energy Company

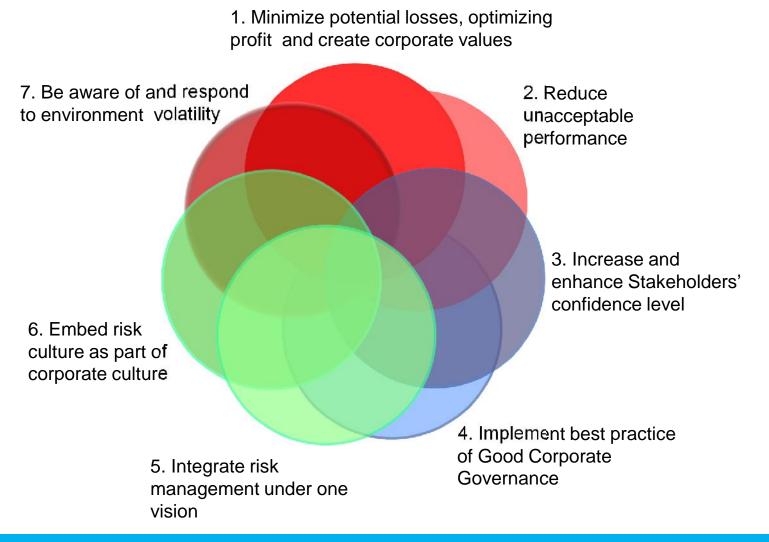


PERTAMINA

As an integrated risk management system, ERM provides strategic roles to support Pertamina vision by managing the root cause of risks

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Why We Need to Implement ERM

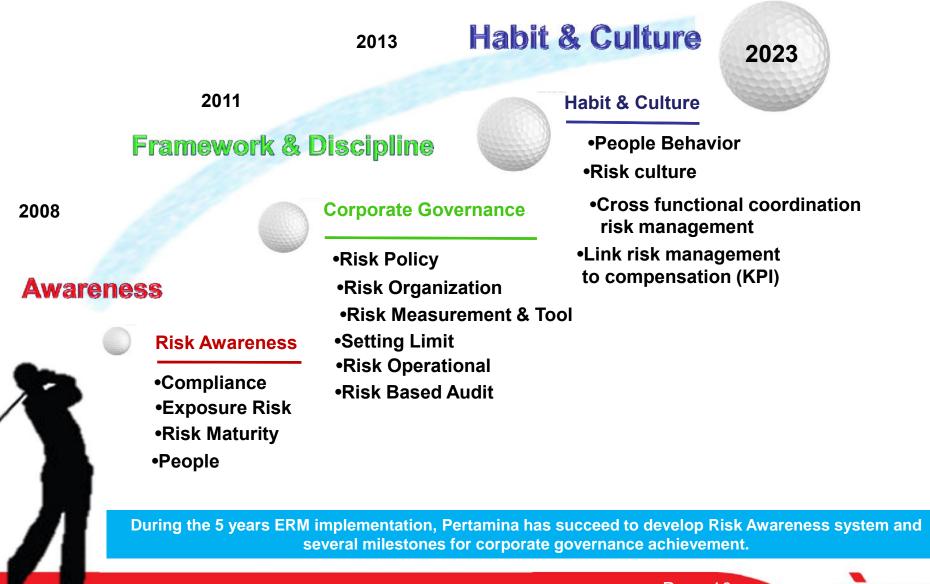


Implementation of integrated risk management system benefits Pertamina in several aspects that enhancing internal and external performance.





IMPLEMENTING ERM ROADMAP



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BOD COMMITMENT

Principles of Corporate Risk Management

1. Upholding the principles of good corporate governance by implementing enterprise risk management, aimed to achieve high shareholder values and good corporate governance;

2. Implementing ERM system and put forth: (i) Humanity – (ii) Company Reputation – and (iii) Shareholders Added Value, as fundamental framework;

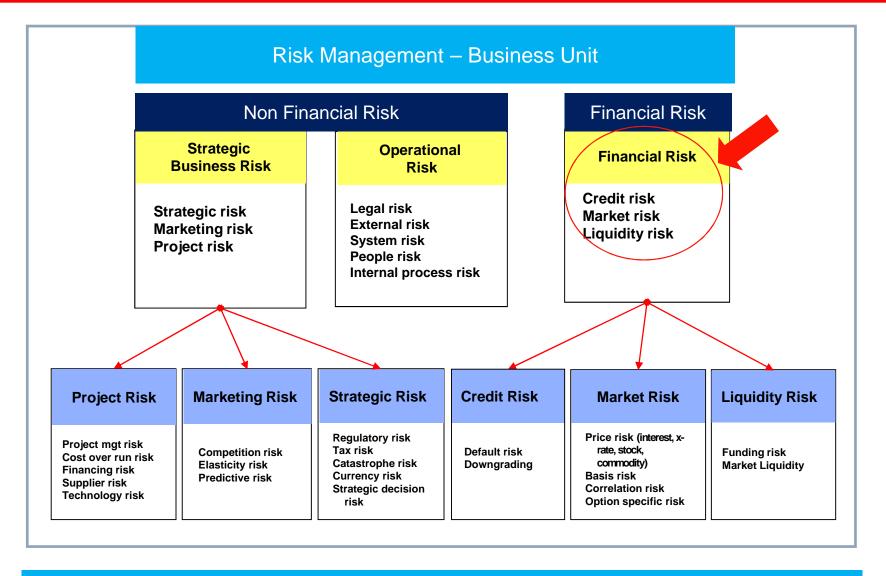
3. Putting Corporate Critical Risk as high priority for concern and follow-up;

4. Carrying out maximum efforts strategically/operational-wise in mitigating critical risks to reduce exposure within the risk tolerance limits.

The BOD Commitment provides an assurance for the company to implement the risk management system in business operation



ERM SCOPE

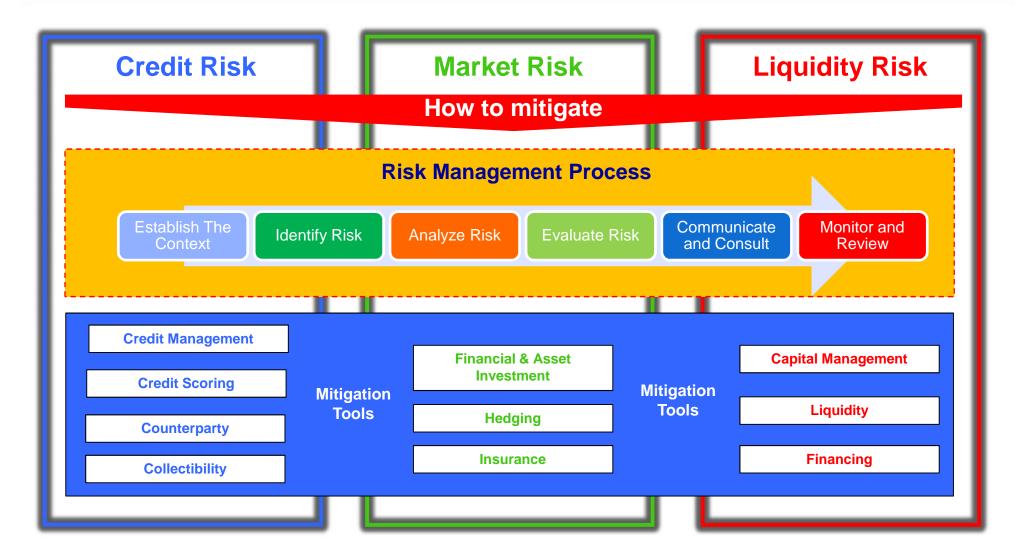


Financial Risk as part of the scope of ERM system is managed in three areas : Credit, Market and Liquidity Risk





FINANCIAL RISK MANAGEMENT



Financial Risk is managed within the framework of risk management process and as result of the process, an accountable and reliable tool is decided to mitigate each potential risk events.

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Thank You